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# NEWSLETTER

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Issue 21

## This Issue:

CBC Question .....	1
Letters .....	1
New Listings .....	1
Up-coming Events .....	2
Looking For .....	2
To Register Your Event .....	2
CBC Question - continued .....	3

## CBC Question

Recently Phil DeMont from the CBC emailed me, looking for information regarding the effect of the current economic climate on the antique business. He is working on a story about the effect of the recession on the "antique industry". I sent the question out to all the antique dealers whose shops are represented on the "Antiques in Canada" website. I received over 40 responses. *continued page 3*

## Appraisal Request

I've got **two blue willow 8oz mugs** and a creamer and a sugar bowl, which are brand new. What would be the price? Thanx. jofuuzdean@hotmail.com

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I am looking for an experienced appraiser in the Toronto area. I have an item of **original art dating around 1500**, Russian and German history. Would like to have the piece assessed by at least 2 appraisers. Contact Robert, rmckenzie001@sympatico.ca

## Letters:

We often receive questions about pieces of furniture concerning their possible value or their history. I have included two below. All comments are appreciated and can be sent to me [marjorie@antiquesincanada.com] or to the person posing the question.

### Hall Table



I have a table that has been in my family for over 100 years. To my knowledge it has always been referred to as a "Nesbitt" table. I have also heard it referred to as a "St. Stephen" table. It has a hinged drop leaf. I don't know how else to describe it. It was always in my family's home, used as a hall table with a mirror above it. Can you tell me anything about it? phillip.ingersoll@sympatico.ca

### True Collectible??

How does one go about finding out if they have a "TRUE COLLECTIBLE"? I live in Ottawa and would like to find out if I have an antique that is worth anything. annat@rogers.com

## New Listings:

### Ontario [cont'd]:

#### Barrie Antiques Centre Barrie, ON

A multi-dealer antiques centre offering an extensive and diverse selection of quality antiques, art, retro, nostalgia and collectables.



#### Belmaison Toronto, ON

Direct importer of French Antique Furniture - armoires, - commodes, - bedrooms, - dining rooms, - buffets, mirrors, - chandeliers, sconces, consoles, jardinières, clocks.



#### Castle Brae Antiques Merrickville, ON

Specializing in pine Canadiana, primitive furniture and collectibles.



Wide variety of 19th and early 20th century antique furniture and collectibles

### British Columbia

#### The Looking Glass Fort Langley, BC

The Looking Glass specializes in Royal Albert china. We have over 100 patterns in current and discontinued stock. All our china is made in England.



List your shop with Antiques in Canada,  
**\$75.00** for one year  
Register on-line  
**www.antiquesincanada.com**

## Up-Coming Events:

### **British Columbia:**

21st Century Flea Market, Vancouver .....	May 24, 2009
Retro Design & Antiques Fair, Vancouver .....	June 14, 2009
21st Century Flea Market, Vancouver.....	July 19, 2009
Burnaby Lake Antiques Fair, Burnaby .....	August 29, 2009

### **Alberta:**

Calgary Spring Antiques Show, Calgary .....	May 2, 2009
20th Annual Red Deer Antique Show & Sale, Red Deer .....	May 9, 2009
Carswell's 2nd Annual Calgary Antique Furniture & Collectables Show & Sale .....	June 6, 2009

### **Saskatchewan:**

Archway Antique & Collectible Sale, Regina .....	May 16, 2009
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### **Ontario:**

The Clothing Show, Toronto .....	May 1, 2009
Flamboro Antique Show, Caledon .....	May 9, 2009
The Christie Antique Show, Dundas .....	May 23, 2009
Postcard and Paper Show, Markham .....	May 24, 2009
Beaverton Antique Show and Sale, Beaverton .....	June 6, 2009
Westport Antique Show, Westport .....	June 6, 2009
2nd Annual Collingwood Spring Antique Show, Collingwood .....	June 13, 2009
Flamboro Antique Show, Caledon .....	July 4, 2009
The Muskoka Antique Show, Port Carling .....	July 24, 2009
19th Annual Thornbury Summer Antiques Show, Thornbury .....	August 14, 2009
Bracebridge Antique Sale, Bracebridge .....	August 21, 2009
Flamboro Antique Show, Caledon .....	August 22, 2009
Postcard and Paper Show at Thornhill Community Centre, Markham .....	August 23, 2009
22nd Annual Antique Show, 2009, Lakefield .....	August 28, 2009

### **Quebec:**

St. Lambert Antique Show, St. Lambert .....	June 13, 2009
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## To Register Your Event with Antiques in Canada:

- Click on the "Register My Event" button on the left side of the home page.
- Fill in all event information on the form (don't forget the **DATE**).
- Click the "**Submit**" button at the bottom of the form.

When your event registration is received, it will be checked to ensure all necessary information is included. It will then be activated and you will receive an email to let you know that this has been done.

There is no charge to list an event with Antiques in Canada however we do request that you reference our web site, "www.antiquesincanada.com", in your promotional material **and** at your event. This could be simply an inclusion of our website address somewhere on your advertising flyer, on your program or on any other material handed out at your show. If this is not possible, we request that you put up a small sign at the entrance, to reference this site.

## Looking For:

I am looking for depression glass lamps with glass shades, especially southern belle ones but others too. Also ruby flash diamond point cups, mugs and plates and a green carnival glass punch bowl, including ladle.

Donna Coker, dcoker@cogeco.ca

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Avid Medalta Collector looking for unusual Medalta Lamps Vases etc. Will trade for Medalta or what have you.  
Lou/Jill, jllh49@hotmail.com

## Comments regarding CBC Question - cont'd:

I was amazed and delighted and have decided to share some of the comments with you. Where possible I have included at least one comment from each province to give you a truly "national" viewpoint.

### **British Columbia**

**Echo's Discontinued China & Silver and Antiques, North Vancouver, BC**  
It seems as though the higher priced and rarer antiques are still holding their value even in this recession. The run of the mill collectable e.g. Doulton figurines and Hummel's are not so easy to resell.

**Dennis and Tammy Dargantz, Antiques by Design, Chilliwack, BC.**  
The really good pieces are getting increasingly more difficult to find so the prices for them have held up nicely while the prices on the more generic items have softened considerably.

**Mark LaFleur, The Antique Warehouse, Vancouver, BC**  
Actually prices haven't dropped at all. In fact, during times of recession people tend to gravitate towards a more traditional design not found in new furniture. I don't know about anyone else, but our sales are fine. We source out of France mostly, and I assure you the prices have not come down in Europe (for anything good that is). If any silver lining is to be found, antiques are not only eco friendly, but are considerably less money than anything new. As well, the quality is usually superior to newly produced furnishings. People want value for their dollar, and in times of recession, people realize that new furniture is virtually worth nothing the minute it leaves the showroom floor. The reverse is true with antiques.

### **Alberta**

**Mike Mooney, All About Antiques, Airdrie, AB**

I have not noticed a slow down in sales. There has not been too much for price reductions on higher end pieces but I have noticed the more common items getting cheaper and china prices continuing to fall. This is due more to supply and demand than a recession. Trends are always changing in the antique business.

### **Saskatchewan**

**Arnie, Joggle Joint Gallery, Regina, SK**

I actually do have some good news to report here at Joggle Joint, at this point anyway. Prices are holding their own, and despite the brutal winter and the gloomy economic forecast, sales are up over last year for the period, as is traffic. But I'll stress: we've been growing throughout these grim times but we're not sure yet if this is going to continue. 'Tempered' optimism would be the best description.

### **Ontario**

**Karen Glenn, Country Side Antiques, Kemptville, ON**

Yes, from what I have been experiencing, prices have dropped on some antiques. Still, the quality pieces seem to sell for market value. I do believe the market will swing and younger people will realize the true value of antiques. They are made well and built to last. Also, in the "green" world, we basically are a recycle, reuse business.

**Linda Bedard & John Ingram, Ingram Antiques & Collectibles, Toronto, ON**

We have found that prices have remained quite stable for best quality/

high end pieces. The people who purchase such items usually have very specific needs to meet, and are often collectors. The prices for more 'middle of the road' pieces has fallen from our point of view.

### **Quebec**

**Michèle Peland, l'Oiseau Rare, Lavaltrie, QC**

There is no place for a bargain when you have a quality piece, recession or not. A quality piece is always valuable whatever the economy. If you want a piece of collection and of quality you have to pay the price.

### **Nova Scotia**

**Anonymous, NS**

Prices have fallen and yes some excellent pieces now refinished and repaired are going for less than dealers paid for them in pre-restoration condition - antique shops in Nova Scotia (and I suspect the rest of the country) are closing every month, buyers may get great bargains but people like myself will be closing our doors at the end of their leases.

### **Prince Edward Island**

**Jack, Reid House Antiques, Tryon, Prince Edward Island.**

Its impossible for us to tell at this point since we are primarily a seasonal business and not open during the blizzard and ice storm season. However, it has always been our position that there is always money out there for quality merchandise, including antiques. We will not be lowering our prices this year just because there is a recession.

**Your comments are welcome, send to [marjorie@antiquesincanada.com](mailto:marjorie@antiquesincanada.com)**